

## Firm Acquisition Request Form – Buyer

**Practice Areas/Industries**

Accounting and Tax Services

**Could the seller keep their existing office/location(s), or will they need to physically relocate?**

Relocate

**Please list any practice areas you're not interested in (i.e., a significant volume of 1040s, financial statement work, etc.).**

Complex international tax work.  
Yellow book audit work.  
High volume low complexity individual tax returns.

**What are your primary reasons for a merger?**

Acquiring talent  
Increasing profits  
Expanding services

**In addition to acquiring the business, will you retain the existing staff?**

Yes

**Are you only interested in acquiring retirement-minded practitioners?**

No

**Will you consider a deal with some cash up front, or do you intend to finance the transaction over time?**

Finance