

## Firm Acquisition Request Form – Seller

<b>Please list your firm's top 5 practice areas (by revenue):</b>	Individual Income tax preparation Small Business Income tax preparation Bookkeeping and Accounting Payroll processing for small business clients 1 compilation report
<b>Please list your firm's gross revenues for the past 5 years:</b>	1/1/18 -11/8/18 \$210,420 2017 \$190,267 2016 \$176,408 2015 \$159,832 2014 \$161,244 2013 \$159,384
<b>Single owner or multiple owners?</b>	Single
<b>How many owners will want to remain a part of the practice after the sale?</b>	1
<b>How many leaders (not including owners) are there?</b>	0
<b>How many leaders (not including owners) will want to remain a part of the practice after the sale?</b>	0
<b>Will you be selling outright and plan to retire?</b>	No
<b>How many existing technical staff are willing to stay after the sale?</b>	0
<b>How many existing administrative staff are willing to stay after the sale?</b>	1.5
<b>Will you consider financing over time?</b>	Yes
<b>Are you willing to relocate?</b>	No
<b>Firm description to be used in classified ad listing:</b>	Unique position in a successful small sole proprietorship with ownership potential. Interviewing for a CPA, future CPA of EA with 2-3 years experience, who would like to own an established firm within 3-5 years. Compilation/review with an emphasis of tax experience preferred. Will consider part-time (25-35 hours per week) for the next few years. If you have temporarily left the profession and would like to return to public practice this may be your opportunity. Firm is located in Worcester, Mass area.