

# Firm Acquisition Request Form – Buyer

<b>Practice Areas/Industries</b>	A&A, Tax, OMA, Business Advisory and Valuations
<b>Annual Revenues</b>	\$11m
<b>Number of Partners/Employees</b>	70
<b>Could the seller keep their existing office/location(s), or will they need to physically relocate?</b>	<input type="button" value="Keep"/>
<b>Please list any practice areas you're not interested in (i.e., a significant volume of 1040s, financial statement work, etc.).</b>	High volume, low fee individual income tax practices
<b>What are your primary reasons for a merger?</b>	<input type="button" value="Acquiring talent"/> <input type="button" value="Increasing profits"/> <input type="button" value="Expanding services"/> <input type="button" value="Geographic coverage"/>
<b>In addition to acquiring the business, will you retain the existing staff?</b>	<input type="button" value="Yes"/>
<b>If yes, will you keep both the technical and the administrative staff, or only the technical staff?</b>	<input type="button" value="Both"/>
<b>Are you only interested in acquiring retirement-minded practitioners?</b>	<input type="button" value="No"/>
<b>Will you consider a deal with some cash up front, or do you intend to finance the transaction over time?</b>	<input type="button" value="Up front"/>